## **GROUNDS-DEK**

## Testimonials



"We have advertised for over ten years with GROUNDS-DEK. The number of contacts from each mailing and the qualified response from our follow up system have consistently been in line with our averages for all media that we use in the professional landscape maintenance market, measured both by cost per contact and the percentage of qualified responses. The GROUNDS-DEK program has given us a solid performance in lead generation."

> Bob Walker Walker Mowers

"GROUNDS-DEK has been a great addition to the advertising of Brite Ideas Decorating. It gives us an opportunity to reach seasonal business owners with great response. After personally contacting many of the grounds, parks and landscapes contacts I have found they are very well informed business owners that have capital to invest in new products and ideas, which makes them the perfect target audience for our business."

> Reed Nyffeler Brite Ideas Decorating





"The GROUNDS-DEK program has done an excellent job in generating qualified leads for our company. In fact, it's been so effective that we're actually running two cards in every issue. Plus, their entire team has been incredibly accommodating, responsive and great to work with."

> Hilary Winfield S.R. Smith, LLC

Machalek Communications, Inc.



"The GROUNDS-DEK reaches our targeted audience in a timely manner and is a great way to introduce new products to the marketplace. We're quite happy with the leads generated from our mailings knowing the recipients are heavily involved in the purchasing process."

> Tim Bartelt ECHO Incorporated

"Thank you for your help with marketing our products. To say the least we were very skeptical about card packs. Some of our divisions said, 'No way, no one reads those.' We finally tried one and it did exactly what you said it would do. Now they all want cards, because they work and they do bring in leads. We are closing on many of the leads we received. Today we are talking about how we are going to introduce a new product we just finished. It was unanimous: 'Put it on a jumbo card.""

> Randy Dufault Dakota Peat & Equipment





are distributed evenly, protecting turf! Saves time and money

Turf friendly! 10,000 lb capacity! Turn with no scubbing Dakota's TURF CONTRACTOR is easy to maneuver and all functions are controlled from the tractor seat! *Respond today* for a catalog and demo video!

DAKOTA" Peat & Equipment Find us online www.dakotapeat.com

For FREE catalog & video, return this post-paid card or call toll-free 800-477-8415



"The amount of credible leads we received from just one mailing was amazing! We sold enough to justify the initial investment!"

> Pete Lord **Drafix Software**

Machalek.com

Machalek Communications, Inc.

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